

Careers

Looking for something different, Active Broadband Networks might be the right place for you. We are revolutionizing OSS software by leveraging a combination of Open Source and our own software developments into uniquely licensed solutions for our customers.

Coming to work at Active Broadband Networks is an opportunity to join a closely knit team that doesn't focus on titles but on contribution. Active Broadband Networks is a startup that is owned and managed by its employees, not by faceless investors or distant executives. As a member of the Active Broadband Network team you will get the opportunity to participate directly in the growth and development of a unique company working side-by-side with experienced leaders.

Active Broadband Networks is an equal opportunity employer providing a casual working environment with competitive compensation and benefits.

Current Opportunities.

Account Director.

Location: Philadelphia, PA or Herdon, VA area

We are seeking an experienced, motivated Sales Executive to join our team and help us continue to grow Active Broadband Networks

Our ideal candidate should have 3-5 years proven sales experience and a prior technical background. An individual who had graduated through Systems Engineering into Account Management would be an ideal fit. The candidate should have knowledge and experience working with Cable System Operators.

Skills and Experience

- Minimum of 3-5 years proven sales experience
- Experience in technical sales to Service Providers especially Cable System Operators
- Existing relationships with Leading Cable System Operators

- Capable of managing large complex accounts and sales plans
- Combined industry experience of 8-10 years in Sales or Sales related Engineer roles
- Strong self-motivation
- Commitment to deadlines and willingness to meet the needs of 24x7 environment

No agencies, please.

Send resumes to hr@a-bb.net